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PENGARUH WEBSITE DESIGN DAN E-SERVICE QUALITY TERHADAP E-REPURCHASE INTENTION MELALUI E-TRUST

(Studi Pada Pelanggan Lazada di FISIP Universitas Diponegoro)

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Abstract: The goals of his research is to determine the effect of website design and e-service quality on e-repurchase intenton through e-trust. The population is all Lazada consumers at the Faculty of Social and Political Sciences at Djonegoro University, while the sample is 100 Lazada consumers using purposive sampling. This type of research is coplanatory research Processing data in this study saing SPSS 230 Or Windows software, in which the reliability test, validity test, correlation coefficient test, determination coefficient test, simple and multiple regression test, singlicance test (t test and F test) and single test were carried out. The sobel test results state that e-trust partially mediates between website design and e-service quality on e-upertabase intention. Based on the results of the analysis of the wirable coefficient test for website design and Based on the results, it is suggested that Lazada can improve the quality of website design, improve service quality and need to focus on customer satisfaction and increase the credibitity that is owned so that consumers arise trust and are interested in making repeat purchases at Lazada.

Keywords: Website design, E-service quality, E-trust, E-repurchase intention

Keyworis: Website design, Esservice quality, Errust, Essepurchase intention

Abstrak: Penelitian ini ditujukan untuk mengetahui pengaruh antara website design dan eservice quality terhadap e-repurchase intention melalui e-trust. Populas dalam penelitian ini adalah selumit konsument Lazada di Fakultas Ilmu Sosial dan Ilmu Politik Universitas Diponegoro, sedangkan sampel dari penelitian ini adalah selumit konsument Lazada di Fakultas Ilmu Sosial dan Ilmu Politik Universitas Diponegoro, sedangkan sampel dari penelitian ini adalah 100 konsument Lazada dangan mengganakan telekih pengalahui ang penelitian ini pengangkan telekih pengalahui ang pengangkan telekih pengalahui ang pengangkan si Posial Sedangkan telekih pengalahui pengangkan si Posial Sedangkan si Posial kentara dangkan telekih pengalahui pengangkan pengalahui pendapa e-repurchase intention Berdisarkan hasil analisia yil koefisien variabile website design dan e-service quality terhadap e-repurchase intention memiliki hubungan yang cukup kuat. Berdasarkan hasil tersebut maka disarankan apat Lazada dapat memingakatan kualitas webite design, denangkatan kualitas webite design, denangkatan kualitas konsumen timbal kepercayaan dan berminat untuk melakukan pembelian ulang di Lazada.

Kata kuncii: Webite design, deservice analiti se Errust, Erresurchase intention.

Kata kunci: Website design, E-service quality, E-trust, E-repurchase intention.

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